Technology Transfer Intern Program (T²IP)
Job Description

The Offices of Biotechnology and Business Development are currently recruiting Einstein students to participate in the eighth term of the Technology Transfer Intern Program (T²IP).

The Office of Biotechnology serves as the technology transfer office of the College, facilitating the licensing of College technology to industry and research collaborations between industry and faculty. The Office of Business Development serves to further enhance the value of the College's research, clinical, and intellectual property assets by proactively collaborating with the commercial, governmental, financial, and entrepreneurial communities in novel initiatives. Together, the Offices work in partnership and build upon each other's strengths, in order to fulfill the mission of assisting the translation of basic research advances made at Einstein into clinical applications that can benefit the public.

T²IP offers an opportunity for appropriate members of the Einstein community to develop hands-on experience with the licensing and commercialization of biomedical technologies from an academic technology transfer perspective. The assigned projects will focus on marketing proprietary Einstein technologies.

Job Description

Tasks/Projects:
- Review invention disclosures and related information submitted by Einstein inventors
- Assess development of technology since initial disclosure (may include speaking with primary inventor)
- Perform market research to understand the competitive environment (Internet searches, industry publications, calling organizations)
- Evaluate potential market opportunities of each technology and their value proposition in given market
- Write non-confidential technology summaries for marketing purposes
- Identify potential commercialization/licensing partners and business contacts relevant to each technology
- Contact identified partners to market technology
- Record and report contact and marketing information on spreadsheet and/or database
- Assist in the preparation of Confidentiality Agreements and other agreements relevant to the cases
- Assist in the evaluation of license terms by researching comparable transactions
- Participate in business calls and meetings resulting from marketing efforts
- Participate in the negotiation and execution of transactions resulting from marketing efforts (if appropriate)
- Report on progress and meet with staff members on regular basis
- Present results of projects to a larger audience as necessary

Skills and Requirements – Ideal candidate will demonstrate the following skills:
- Ability to work efficiently; self-starter; action-oriented individual
- Excellent interpersonal, analytical, and oral/written communication skills; professional demeanor; proficient computer skills and other office basics; good organizational skills.
- Extensive research experience is preferred

Eligibility – Post-defense Ph.D. graduate students in the Sue Golding Graduate Division of Albert Einstein College of Medicine and Post-Docs in Einstein’s Belfer Institute for Advanced Biomedical Studies
**Salary & Benefits** – This is an unpaid position, but the selected Intern will gain hands-on business development experience while learning about the technology transfer field. Flexible hours.

**Program Dates** – June 2014 – October 2014

**Application Deadline** – Applications can be found online. They are due in our Offices **NO LATER** than Monday, June 16, 2014

**More Information** – Please visit [http://www.einstein.yu.edu/biotechnology](http://www.einstein.yu.edu/biotechnology) to learn more about our offices and the program

**Contact Information** – Please direct all correspondence and questions to:

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